

Aberdeen Asset Managers Growth Capital

PORTFOLIO COMPANIES

Money Plus Group Limited

Business description: Provider of debt management solutions

Deal Type: MBI

Sector: Financial Services

The Money Plus Group is engaged in the provision of solutions with respect to distressed personal borrowers and the holders of non performing loans in the personal credit market. The company trades under the "Chiltern Debt Management", "Money Plus" and "Dawson White" brands. The company arranges a brokerage and settlement service for non performing debts. It also provides a counselling and advisory service helping individuals to create debt management plans. The company also has a division that advises on and processes formal individual voluntary arrangements or IVA's. In November 2007, the company acquired Property Services Partnership Plc (PSP) and Alexander Heath Consulting Limited (AHC). Both these businesses provide advice and counselling to borrowers on behalf of building societies and mortgage lenders.



Aberdeen Asset Managers Growth Capital originally invested £1.7 million in November 2005 to support the development of the company and invested a further £800,000 in November 2007 to finance the acquisition of PSP and AHC.

Number of employees: 88

Audited financial summary

£'000	2006	2007
Sales	4,490	5,499
Gross profit	3,378	4,035
EBIT	352	419

Contact information

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Products and services

